



County of Inyo
Request for Proposals (RFP)
RFP-IS-1901

Additional Detail for
Phone System Replacement Project
September 2018

Project to develop, design and deliver a phone system for the County that is fully manageable by the County, facilitates easy communication within County offices, and simplifies contact from County residents.

Submit Proposals to:

*County of Inyo, Clerk of the Board
P.O. Drawer N
224 North Edwards Street
Independence, CA 93526
Attn: RFP-IS-1901*

Date Released:

September 26, 2018

Updated Submittal Deadline:

November 9, 2018 at 4:30 p.m.

Additional Detail

We are providing the following detail to help with questions regarding locations and specific numbers and types of telephones. Please understand that we are evaluating the proposals based on the ability to satisfy the stated deliverables and requirements in the Scope of Work in the RFP. If your proposal satisfies the stated deliverables and requirements in the Scope of Work, and if we determine that your proposal is among the finalists, we will follow up with you on any pricing questions. Proposals will be evaluated using the criteria identified below.

Proposal Evaluation Criteria	100 Points
Completeness of Response	Pass/Fail
Ability to Satisfy the Scope of Work, Deliverables	20
Ability to Satisfy the Scope of Work, Technical Requirements	25
Ability to Satisfy the Scope of Work, Functional Requirements	25
Project Plan for Phone System Development and Delivery	15
Qualifications and Experience	15
Ability to enter into County of Inyo Standard Contract #113	Pass/Fail

Once we have selected the finalist or finalists, we'll open the pricing envelopes to determine whether any or all appear to have reasonable pricing for the different components and services associated with the proposals. After we select the winning bidder, we will evaluate which buildings will be connected to the new phone system and how many phones to deploy in each department based on costs and value to the County. We are also in the early stages of building a consolidated office building in Bishop, so we will need to evaluate near-term costs with long-term benefit before deciding to connect some buildings to the new phone system.

You should not worry that a "total cost" number that you submit with your proposal will determine whether you are a finalist or the winning bidder. We are interested in the pricing for the various parts of the solution, and we realize that the "total cost" cannot be determined until after we select the winning bidder and verify our specific equipment needs.

The following list of locations and connection types is provided to help you identify costs for each type of building or facility in the event that your proposal requires system-specific equipment at each building. Locations not on the County network typically have fewer than 5 telephones. The California Broadband Cooperative (CBC) is the County's primary Internet Service Provider, and the CBC also provides ELAN service to connect several locations to our network. Dark fiber bandwidth between nodes is typically 1Gbps. The PtP VPN refers to a router-to-router VPN connection, whereas the VPN refers to a desktop-VPN-to-router connection.

Street Address	City	Network	Notes
100 Sawmill Rd	Bishop	Shat.net Internet	
110 Sunland Reservation Rd	Bishop	Shat.net Internet	VPN
162 E Line St	Bishop	Suddenlink Internet	PtP VPN, 50Mbps
162 Grove St	Bishop	County Network	Dark Fiber
163 May St	Bishop	County Network	Dark Fiber
207 W South St	Bishop	County Network	Dark Fiber
210 Academy St	Bishop	County Network	CBC Internet, 50Mbps
301 W Line St	Bishop	County Network	Dark Fiber

3236 W Line St	Bishop	County Network	CBC ELAN, 10Mbps
350 Airport Rd	Bishop	County Network	CBC ELAN, 10Mbps
506 Park Ave	Bishop	Suddenlink Internet	
536 N 2nd St	Bishop	Suddenlink Internet	
568 W Line St	Bishop	County Network	Dark Fiber
701 S Main St	Bishop	None	
703 Airport Rd	Bishop	County Network	Dark Fiber
914 N Main St	Bishop	County Network	Dark Fiber
920 N Main St	Bishop	County Network	Dark Fiber
135 S Jackson St	Independence	County Network	Dark Fiber
136A S Jackson St	Independence	County Network	Dark Fiber
155 E Market St	Independence	County Network	Dark Fiber
155 N Grant St	Independence	County Network	Dark Fiber
168 N Edwards St	Independence	County Network	CBC Internet, 50Mbps
201 Mazourka Rd	Independence	County Network	Dark Fiber
224 N Edwards St	Independence	County Network	Dark Fiber
500 Dump Rd	Independence	Verizon Wireless	VPN
550 S Clay St	Independence	County Network	Dark Fiber
750 S Clay St	Independence	County Network	Dark Fiber
800 N Edwards St	Independence	Suddenlink Internet	
100 W Washington	Lone Pine	Suddenlink Internet	
1425 Hwy 395	Lone Pine	LP Communications	
162 Lone Pine Ave	Lone Pine	None	
380 N Mt Whitney Rd	Lone Pine	County Network	CBC ELAN, 20Mbps
450 Substation Rd	Lone Pine	Verizon Wireless	VPN
5007 S Main St	Lone Pine	Wireless Internet	
726 Main St	Lone Pine	County Network	CBC ELAN, 20Mbps
Highway 127	Shoshone	NV.net Internet	
400 Tecopa Hot Springs Road	Tecopa	AT&T T1	PtP VPN, 1.5Mbps
405 Tecopa Hot Springs Road	Tecopa	AT&T T1	PtP VPN, 1.5Mbps

To be considered, the signed Proposal must be received at the below address by **4:30 pm on November 9, 2018**. Electronic and facsimile submissions are not acceptable.

County of Inyo, Clerk of the Board
P.O. Drawer N
224 North Edwards Street
Independence, CA 93526
Attn: RFP-IS-1901

Administrative Information

The County of Inyo Information Services Department, through the Office of the County Administrator, is sponsoring this project, and the County of Inyo Information Services Department is managing the project. Respondents are specifically instructed to not contact any elected officials or other County employees for meetings, conferences or discussions related to this RFP. Unauthorized contact with elected officials or County personnel may result in rejection of the respondent's RFP response.

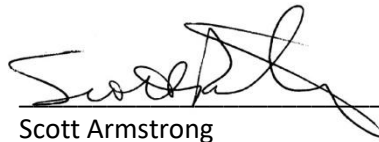
Inquiries and County Project Contact

Scott Armstrong, Information Services Director
County of Inyo
P.O. Box 477
Independence, CA. 93526

Email: sarmstrong@inyocounty.us

All questions and inquiries need to be submitted via email to sarmstrong@inyocounty.us by November 7, 2018, in order to ensure time to reply prior to the submission deadline.

The requirements in the original RFP remain unchanged – only the proposal due date has changed.



Scott Armstrong
Information Services Director, County of Inyo

Date: **October 24, 2018**
